

# Webinar: How to “Plan For Every Part” for Lean Material Flow

## Plan for Every Part (PFEP) Series

1: Introduction to Plan for Every Part and Inventory Sizing | **May 16-17, 2017**

2: Plan for Every Part and Inventory Layout | **May 18-19, 2017**

3: Plan for Every Part and Total Cost Management | **August 21-22, 2017**

[www.scl.gatech.edu/courses](http://www.scl.gatech.edu/courses)

# Your Presenter: Brad Bossence



**VP of LeanCor Consulting**  
LeanCor Supply Chain Group

**Instructor,**  
Georgia Tech Supply Chain  
and Logistics Institute  
(GTSCIL)

[bbossence@leancor.com](mailto:bbossence@leancor.com)

## **Career Focus:**

20 years of third party logistics and consulting experience with a specific focus in Lean and Japanese production system environments, including contract and operations management positions across the globe

## **Currently Responsible For:**

Leading supply chain consulting projects for LeanCor customers in a wide array of sizes and industries. These have included operational excellence deployments, lean material flow implementation, and ROI assessments

## **Industry Groups & Speaker:**

President of Atlanta WERCouncil, APICS, AME, CSCMP, GTSCIL, Institute of Industrial Engineers, Lean Enterprise Institute, Georgia Center for Logistics, Honda Lean Network

# About LeanCor Supply Chain Group

Trusted partner that specializes in lean principles to advance supply chains. *"We Teach. We Consult. We Do."*



**Lean, Supply Chain, Six Sigma,  
Leadership Courses**

*Public, Private, Online Settings*



**End-to-End Supply Chain  
Advancement Solutions**

*Diagnostic, Assessment, Design, Deployment*



**Logistics Engineering &  
Transportation Management**

*Inbound and Outbound Logistics, Domestic  
and International Transportation*



Copyright 2017, LeanCor Supply Chain Group





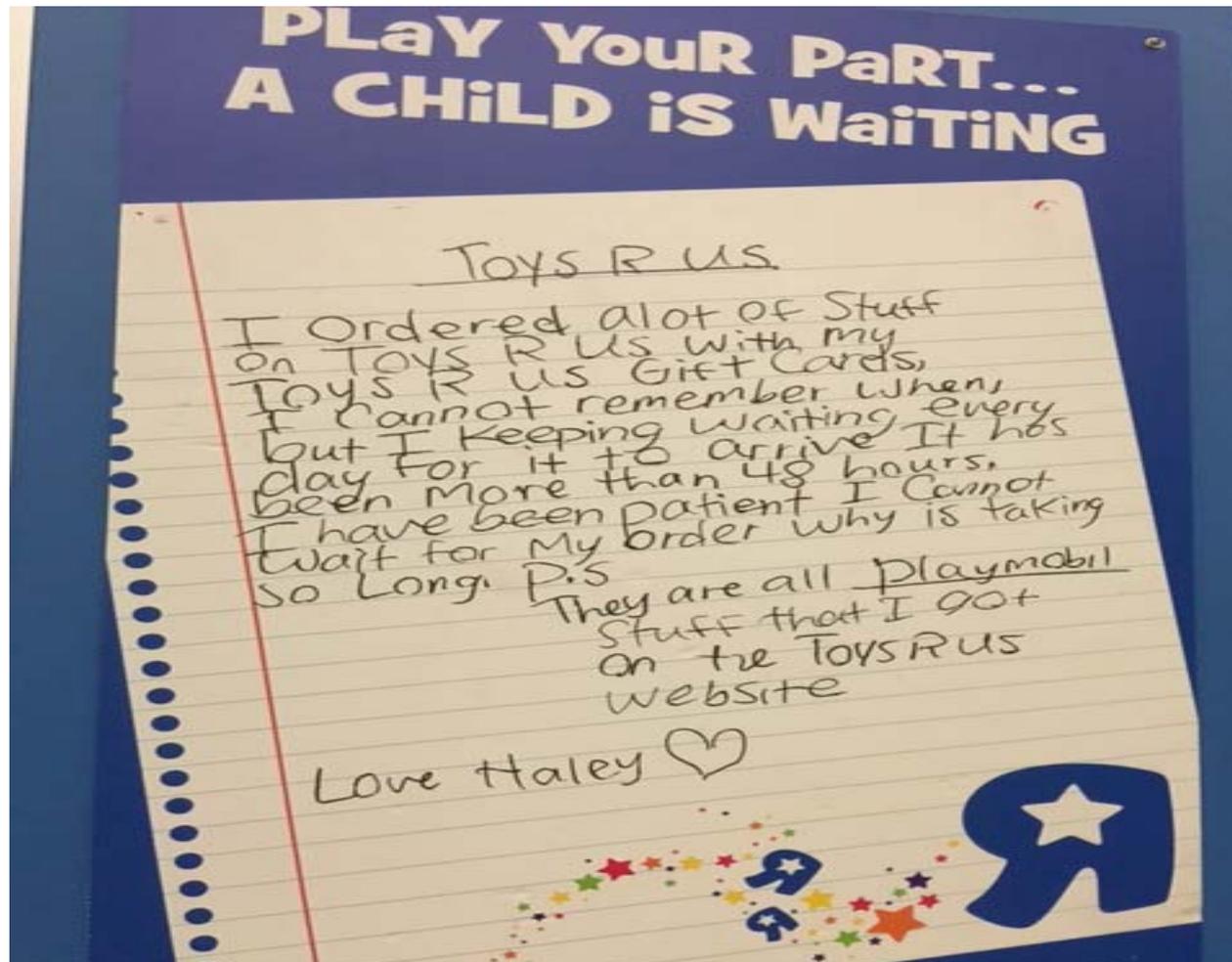
United Technologies Corp. warned it will miss its 2016 goal for deliveries of a new jet engine by roughly 25%, the latest setback in one of the most important programs for the conglomerate. (WSJ, Sept 2016)

Apple says it won't have any iPhone 7 Plus phones available in stores on launch day. (Business Insider, Sept 2016)

Campbell Soup's winter marketing promotion caused a spike over and beyond the usual seasonal spike. Early production and inventory with overtime meant the cost of the excess production and inventory requirements far exceeded the revenue from the promotions.



# A Modern View of Warehousing

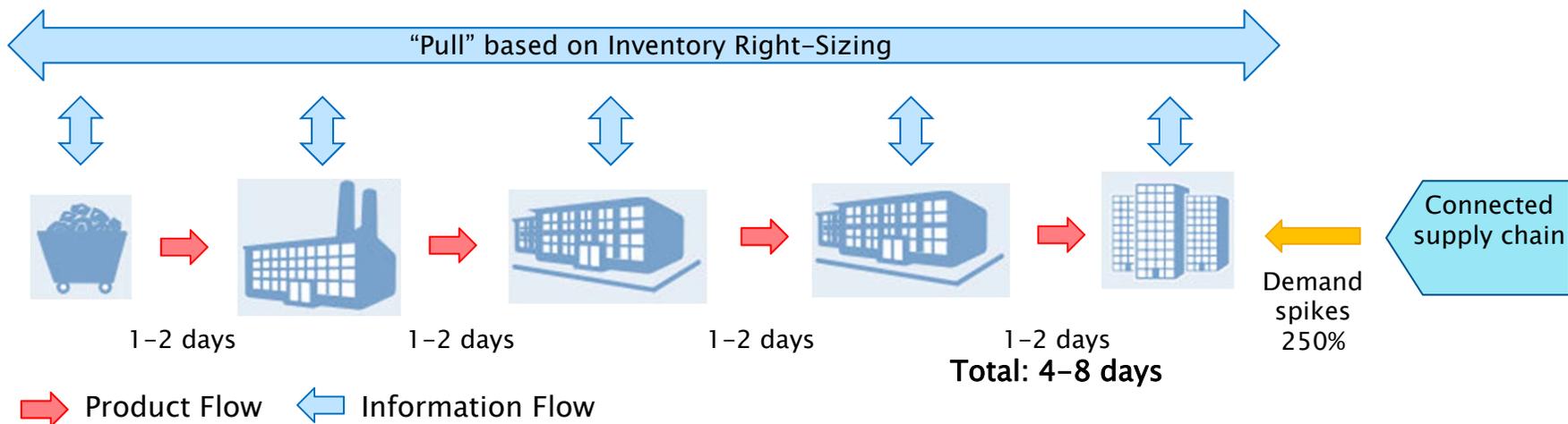
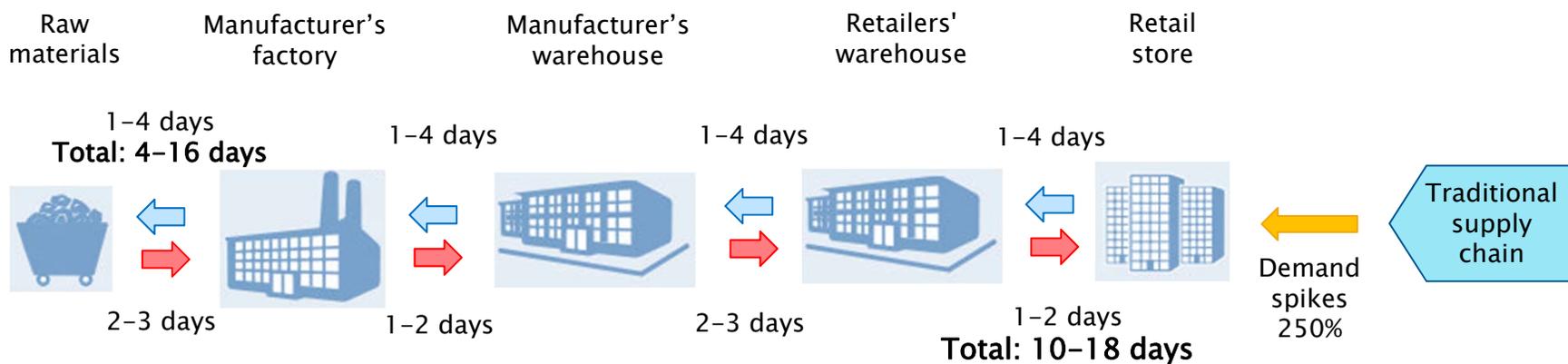


# The Lean Supply Chain



# The Power of End to End Right-Sizing

The flow of information and products across a hypothetical supply chain



Source: Adapted from BCG

# No Collaboration = No Flow = No Cash

Material shortages not visible



Lack of flow in receiving and put-away



Idle MHE



Outdoor storage



# PFEP Series: Georgia Tech Supply Chain and Logistics Institute

- **Course 1: Introduction to Plan for Every Part and Inventory Sizing**

Date: May 16<sup>th</sup> and 17<sup>th</sup> 2017

- **Course 2: Plan for Every Part and Inventory Layout**

Date: May 18<sup>th</sup> and 19<sup>th</sup> 2017

- **Course 3: Plan for Every Part and Total Cost Management**

Date: August 21 and 22 2017

# Plan For Every Part

Plan for every part (PFEP) is a system that defines and sustains information about each part in the value stream:

- where it comes from
- how it is delivered
- when and how often
- how it should be stored and packaged
- the point of use and when to replenish.

The PFEP is the DNA of  
your value stream

A well designed and maintained PFEP System significantly reduces material shortages, inventories, supply chain complexities and costs.

# PFEP Inputs

- Supplier / Purchasing
- Inbound Logistics
- Inbound Warehouse
- Replenishment Strategies
- Internal Conveyance
- Line Side Presentation

PFEP Part ID Card	
Item Number	Unique and consistent throughout the facility
Item Description	Part Name and color
Usage Locations	Detailed Usage Location (OpSeqs/ Cells)
WH Location	location where the material is stored
Eff from	Part usage affectivity start date
Eff to	part expiring usage date
Max Daily usage	Max daily usage of this part in all production lines
Hourly usage	Max hourly usage of this part in all production lines
2 - hour target per container	Max 2-hr usage of this part in all production lines
Usage per model	Number of parts required for 1 finished
Supplier/City	Name of the vendor and location
Supplier Quantity per Container	Count of material in one container
Supplier Container Description	Packaging of the container (card box, reusable tote)
Supplier Container Measurement	Length, Width
Order Frequency and size	Frequency material is ordered from the supplier and size
Transit Time	Time required from the supplier to the facility.
Part Weight	Weight of a unit of material
Line Delivery Method	Bulk, Repack (Kitting, Sequencing, downsized)
Line Station Container	(Tote size, Cart, Cardboard)
Line Container Qty	Piece count of material in one line container
Line Container per Hr	Maximum number of containers required per hour
# Kanban Cards in Loop	Number of pull signals that are in the system
# of Containers at Line	Maximum number of containers on line
# of containers at WH Location	Maximum number of containers in WH
Minimum Inventory in WH Location	Min. qty of inventory to be held at WH
Notes	Comments

Example

# Connecting Through PFEP

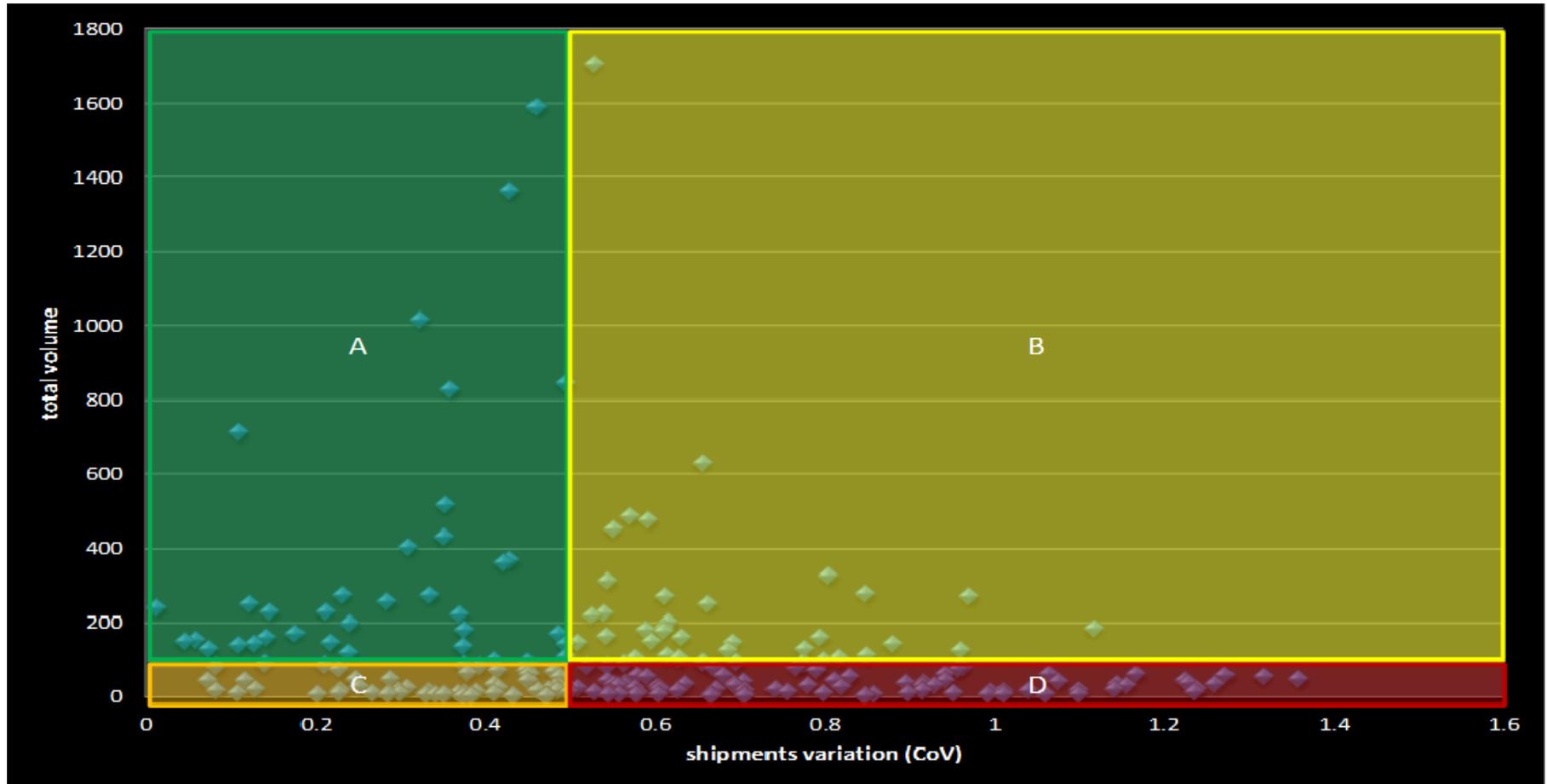


# Replenishment Strategies

Week	A	B	C	D	E	F	G	H	I
1	100	150	50	0	10	25	75	5	0
2	50	0	50	0	12	30	75	6	0
3	25	150	50	350	8	35	75	7	0
4	60	0	50	0	10	40	75	5	0
5	20	150	50	0	12	45	75	6	0
6	0	0	50	350	8	50	75	7	0
7	60	150	50	0	10	55	75	5	0
8	25	0	50	0	12	60	75	6	0
9	90	150	50	350	8	65	75	7	0
10	150	0	50	0	10	70	75	5	2400
11	60	150	50	0	12	75	75	6	2400
12	20	0	50	350	8	80	75	7	0
<b>Quarterly Volume</b>	<b>660</b>	<b>900</b>	<b>600</b>	<b>1400</b>	<b>120</b>	<b>630</b>	<b>900</b>	<b>72</b>	<b>4800</b>
<b>Average</b>	<b>55.0</b>	<b>75.0</b>	<b>50.0</b>	<b>116.7</b>	<b>10.0</b>	<b>52.5</b>	<b>75.0</b>	<b>6.0</b>	<b>400.0</b>
<b>Standard Deviation</b>	<b>42.3</b>	<b>78.3</b>	<b>0.0</b>	<b>172.3</b>	<b>1.7</b>	<b>18.0</b>	<b>0.0</b>	<b>0.9</b>	<b>934.2</b>
<b>Coefficient of Variation</b>	<b>0.8</b>	<b>1.0</b>	<b>0.0</b>	<b>1.5</b>	<b>0.2</b>	<b>0.3</b>	<b>0.0</b>	<b>0.1</b>	<b>2.3</b>

Which Candidates are best for “Pull”?  
 Which Candidates are best for “MTO/BTO”?  
 Which candidates are best for “Flow”?

# Part Visibility and Stability



# Poll Question

- How many different types of inventory buckets does your company plan ? What are they ?

# Types Of Inventory

CYCLE STOCK

BUFFER STOCK

SAFETY STOCK

- **Cycle Stock** is the inventory available to meet normal customer demand between the times stock is replenished.
- **Buffer Stock** projects against common cause variation (demand variation, delays in logistics)
- **Safety Stock** guards against special cause (Internal manufacturing, supplier, or logistics) variation – things that you cannot control or predict

# Supermarket Sizing

## Supermarket Sizing Calculations

Cycle Stock =	Average Daily Demand X Replenishment Interval
Buffer Stock =	Confidence Interval Factor X Standard Deviation of Demand X Replenishment Interval
Safety Stock =	Total Lead Time X Average Daily Demand X Risk Factor %
Cycle Stock + Buffer Stock + Safety Stock =	Total Supermarket Inventory

### Confidence Interval Factors for Buffer

Multiply Standard Deviation of Demand by  
 1 X Std Dev = 84% Service Level  
 1.5 X Std Dev = 93% Service Level  
 2 X Std Dev = 98% Service Level  
 3X Std Dev = 99.9% Service Level

### Which factors impact inventory?

1. **Cycle Stock:** frequency in which you receive from suppliers/production.
2. **Buffer Stock:** purpose of product (service level), variation in demand, frequency in which you receive from suppliers/production.
3. **Safety Stock:** Total lead time to order and get inventory from supplier, globalization, supplier quality and on-time delivery, transportation issues

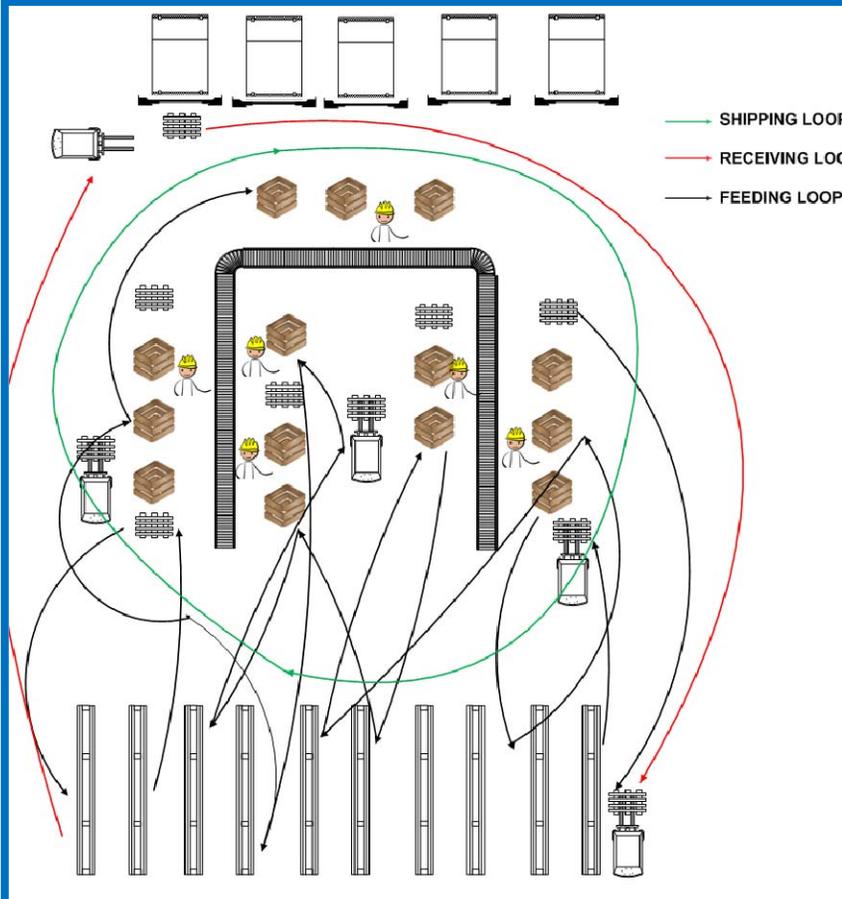
Which inventory types should we have lineside?

What happens to inventory as we increase frequency?

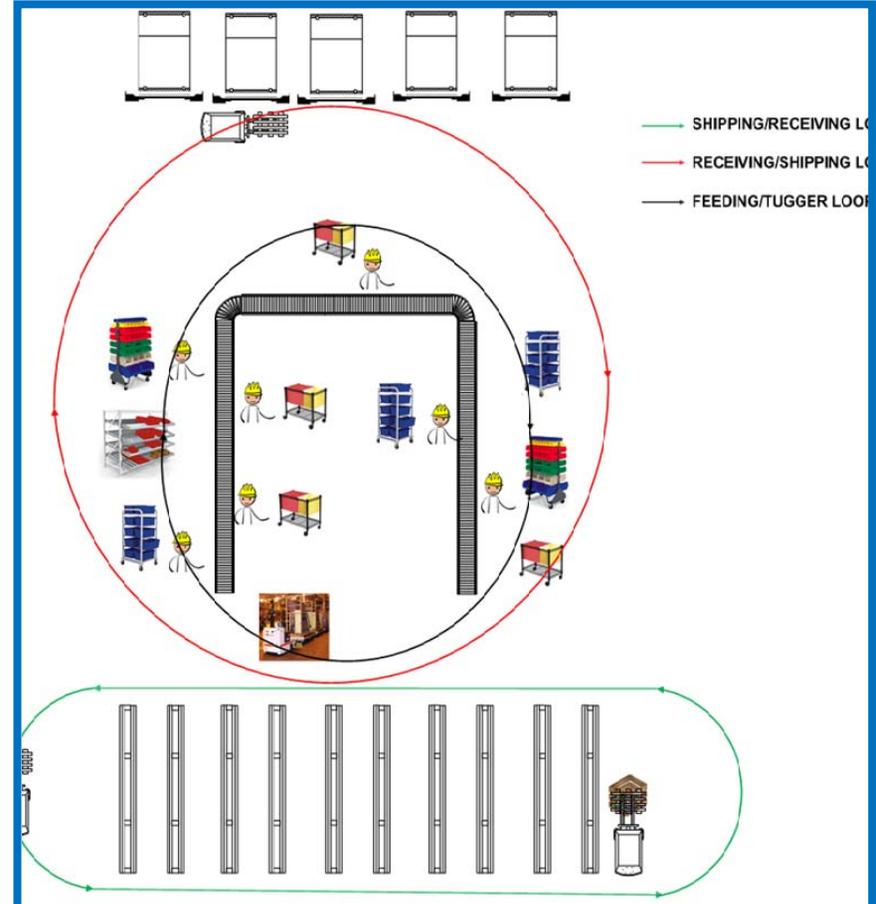
What happens to Safety Stock if we reduce lead times?

# Traditional vs Lean Conveyance

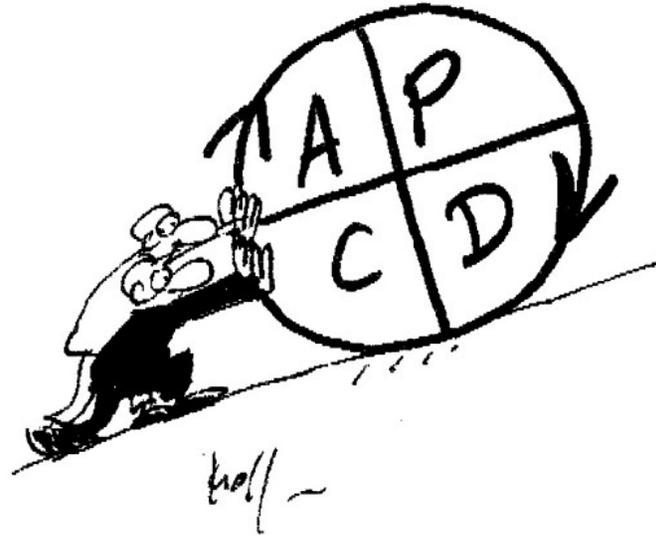
## Traditional



## Lean



# Lean Thinking 101: "Entropy"



**We Must Add  
Pressure**

**1<sup>st</sup> and 10, Do It Again**



# Inbound Visibility and Trust

## Legend

This route starts running today.

There are orders on this route that have due dates on the delivery date.

There are orders on this route that have due dates before the delivery date.

There are no orders on this route that have due dates on or before the delivery date.

## Current Status - As of 10/17/2016

**Memo to suppliers: Please stack your freight if it is stackable based on your packaging.**

Route #	Route ID	Orloe Route ID	Route Type	Supplier	Plant	Available Pickup Date	Available Pickup Time	Additional Info
No Adhoc Routes to Display								

Route #	Route ID	Orloe Route ID	Route Type	Carrier	Trailer #	Start Date	Delivery Date	Delivery Time	Status	First Due Date	Additional Info
RB9I12F	42854	369947	direct	INTERCON CARRIERS		10/21/2016	10/27/2016	7:45	Booked	Fri, 10/28/2016	Stops
RB9I11F	42853	369952	direct	INTERCON CARRIERS		10/21/2016	10/27/2016	6:30	Booked	Fri, 10/28/2016	Stops
RB1L4F	42759	369955	direct	XPO LOGISTICS - LTL		10/21/2016	10/25/2016	19:00	Booked	Wed, 10/26/2016	Stops
RB2L10F	42760	369949	direct	XPO LOGISTICS - LTL		10/21/2016	10/24/2016	19:00	Booked	Tue, 10/25/2016	Stops
RB2L13F	42855	369951	direct	XPO LOGISTICS - LTL		10/21/2016	10/24/2016	19:00	Booked	Tue, 10/25/2016	Stops
RB2L22F	42856	369956	direct	XPO LOGISTICS - LTL		10/21/2016	10/24/2016	19:00	Booked	Mon, 10/24/2016	Stops
RB4L12F	42857	369950	direct	XPO LOGISTICS - LTL		10/21/2016	10/24/2016	19:00	Booked	Mon, 10/24/2016	Stops

# In Depth Visibility by Part

Past due part on workbench

Main Route		RB3M1F - ZF LENKSYSTEME BUILDING 2		Planned Data		Value		Planned Data		Value		Pickup Date		10/21/2016	
BOL #		119171119172		Total Pallets	39	Total Cubic Feet	904.92	Total Non-Mixed Pallets							
Estimate Arrival Date		10/21/2016		Total Spots	20	Planned Floor Area	29700.00	Total Mixed Pallets		0					
Estimate Arrival Time		21:00		Total Weight (lb)	32760			Total Pallets' Weight (lb)							
Packing Slip #:		<input type="text"/>		<a href="#">View Planners</a>		Hazmat? <span>No</span> ▾		UN # <input type="text"/>		Freight Class		65 ▾			
Invoice #:		<input type="text"/>				Group ▾									
Part #	Description	Dock Due Date	PO release #	Order Qty	Revised Qty	Shipped Qty	Hot Part								
<input type="checkbox"/>	7805552219	RACK	10/24/2016	4500017304:1	2176.0	<input type="text"/>	<input type="text"/>	<input type="checkbox"/>							
<input type="checkbox"/>	7806552504	RACK	10/24/2016	4500017306:1	384.0	<input type="text"/>	<input type="text"/>	<input type="checkbox"/>							
<input type="checkbox"/>	7806552506	RACK	10/24/2016	4500017307:1	128.0	<input type="text"/>	<input type="text"/>	<input type="checkbox"/>							
<input type="checkbox"/>	7806552514	RACK	10/24/2016	4500017308:1	2304.0	<input type="text"/>	<input type="text"/>	<input type="checkbox"/>							
<span style="background-color: #8db600; color: white; padding: 2px;">Adjust PO</span>															
<span style="background-color: #8db600; color: white; padding: 2px;">Save Changes</span>															
Add New Part:															
Part #	Description	Dock Due Date	PO release #	Order Qty	Lead Time	Planner #									
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>									
Unique ID		<input type="text"/>													
Piece Price		<input type="text"/>													
<span style="background-color: #8db600; color: white; padding: 2px;">Add new part</span>															

# The Future



# PFEP Series: Georgia Tech Supply Chain and Logistics Institute

- **Course 1: Introduction to Plan for Every Part and Inventory Sizing**

Date: May 16<sup>th</sup> and 17<sup>th</sup> 2017

- **Course 2: Plan for Every Part and Inventory Layout**

Date: May 18<sup>th</sup> and 19<sup>th</sup> 2017

- **Course 3: Plan for Every Part and Total Cost Management**

Date: August 21 and 22 2017

Instructor Contact Information:

**Brad Bossence** – Vice President  
[bbossence@leancor.com](mailto:bbossence@leancor.com) or 678-876-9009